

[Market Preview 18/08]

FORECAST AND TRADING STRATEGIES

WITH INFORMATION ABOUT THE SHAREHOLDERS OF MANY BIG ENTERPRISES CONTINUOUSLY REGISTERING TO SELL, HOW THIS WILL IMPACT THE STOCK PRICE IN THE UPCOMING TIME?

MARKET TREND SUMMARY RECOMMENDATION STATUS [\(View Updates\)](#)

Short-term: Recovery <i>(Under a month)</i>	1) The market may still have a few more slight correction sessions, once VNINDEX's 1325-point level has not been broken, the market's UP trend is STILL PROTECTED ;
Medium-term: Bullish <i>(1 – 6 months)</i>	2) The market will soon regain its further upward momentum , as the general trend is still RECOVERY and BULLISH . 1400 points and 1425 points will be the still targets of VNINDEX.
Long-term: Bullish <i>(6 months beyond)</i>	3) New, riskier and/or cost-averaging activities CAN BE CONSIDERED FOR EACH SPECIFIC TICKER , in moderation, but not in its entirety.;
	4) We believe that the line of Bank stocks has started to be ATTRACTIVE AGAIN . Stocks like TCB, ACB, MSB, VPB, STB and MBB are still our favorites and we recommend BUY ;
	5) The line of real estate stocks has still gained quite well, and some stocks have shown a short-term PROFIT-TAKING signal such as HDC, NLG... ; Two stocks: DIG and NTL we are looking for the OPTIMIZE PROFIT-TAKING point, when the Buy/Sell Signal Alert and Pricing System gives a specific signal;

	VnIndex	HNX Index	Upcom Index
Last	1363.09	343.14	94.08
Change (%)	-7.87 (-0.57%)	-0.39 (-0.11%)	0.04 (0.04%)
% 1 week	0.45%	1.83%	2.20%
Market value			
Today (bil.)	25,707.085	4,799.493	1,676.160
Foreign investor			
Buy (bil.)	990.90	29.97	42.71
Sell (bil.)	2,374.31	86.27	18.09
Net (bil.)	-1,383.41	-56.30	24.62
Market Summ.			
Advances	148	103	167
Declines	232	124	104
Unchanged	32	61	67
Futures			
	Last	Open Interest	Volume (bil. VND)
VN30F1M	1493	34,884	31,712.81
VN30F2M	1492.1	1,583	700.90
VN30F1Q	1490.02	211	8.68
VN30F2Q	1490.9	77	3.29

Markets dropped in the session on August 17 due to the impact of VHM shares; or information about shareholders of many large enterprises continuously registering to sell in the context that the shares of these companies have increased significantly in 2021. Along with that, foreign investors boosted their net selling in recent trading sessions.

Closing the session, VNINDEX dropped nearly 8 points to 1363.09 points. Both VN30 and F1M Derivatives also dropped by 6.65 points and 10 points, respectively, to below 1500 points.

Liquidity on Ho Chi Minh Stock Exchange continued to be maintained at a good level when there were over 768 million units, equivalent to 25.7 trillion traded. This level of liquidity and VAT is still higher than our target (over 20 trillion/session) to ensure this short-term recovery and uptrend of the general market.

Foreign investors expanded their selling, with nearly 1400 billion dong of net selling value. This is the 6th session in a row that this block has boosted selling. The main selling focus in this session was VHM, with 510 billion dong of net selling value, VIC's 246 billion dong, HPG's 164 billion dong. Followed by stocks such as GAS, DPM, NLG, VCB, CTG, SAB, VNM and

VCI, respectively, from 30 to 57 billion dong. While this block bought a small amount of value in HSG and DGC.

How the information of many large enterprises' shareholders continuously register to sell will affect the stock prices in the near future??

VHM shares: Vingroup Corporation (Ticker: VIC) has just registered to sell nearly 100.5 million shares. VIKING ASIA HOLDINGS II PTE. LTD also registered to sell nearly 3.2 shares of VHM.

SSI: Daiwa Securities registered to sell 15.3 million shares.

This also happens in stocks that have increased in price such as: NTL, HAH, GVR, DIG... when many organizations, individuals or/and members of the company or related persons have registered to sell continuously. .

Supply pressure will be relatively large for these stocks in the near future, when these major shareholders register to sell, especially VHM shares, other stocks such as SSI, NTL, HAH, GVR, etc. DIG... the amount of registered selling is not too large compared to the volume and daily trading value of these stocks.

However, VHM is still a stock that has a lot of impact on VNINDEX's score. As in the session on August 17, the influence of this stock was -4.4 points, during the day VNINDEX dropped 7.8 points.

Let's analyze VHM stock:

VHM (Outlook: POSITIVE, target price: 130) We assess that VHM's revenue and profit prospects in 2021, 2022 will increase when the Real Estate market is forecasted to be vibrant. return. Along with that, new plans to expand business activities, management and exploitation of industrial park real estate will also be bright spots for VHM's business activities in the future.

VHM has planned Revenue and EAT in 2021 at VND 90,000 billion and VND 35,000 billion, respectively, increasing by 25.8% and 28% compared to 2020.

The main driving force will continue to come from the three big projects Vinhomes Ocean Park, Vinhomes Smart City and Vinhomes Grand Park. Along with that, Industrial Park real estate is oriented to become a new pillar when VHM implements Industrial Park real estate projects in Hai Phong in Q3 and Q4/2021.

Hai Phong is a locality with good infrastructure and high potential for economic growth. Contribution from this segment is estimated at 5-7% in the revenue structure of 2021 and 2022.

With the strength in finance, the ability to implement real estate projects, good relationship with the City Party Committee. In Hai Phong (Vinfast is setting up a factory in this locality), we believe that the Industrial Park real estate segment will also be a new bright spot in VHM's business activities in the coming years.

The medium-term uptrend channel of VHM formed in 2020 has not been broken yet. The price zone of 100 – 105 is still a good mid-term support for this drop of VHM.

We think that VHM's price will soon stabilize, recover and increase again. Short-term adjustments related to large shareholders registering to sell will soon be fully absorbed in this adjustment.

The price zone for this correction is the mid-term support of 100 – 105. As long as this support is not broken, the price of VHM will still be bullish in the medium term.

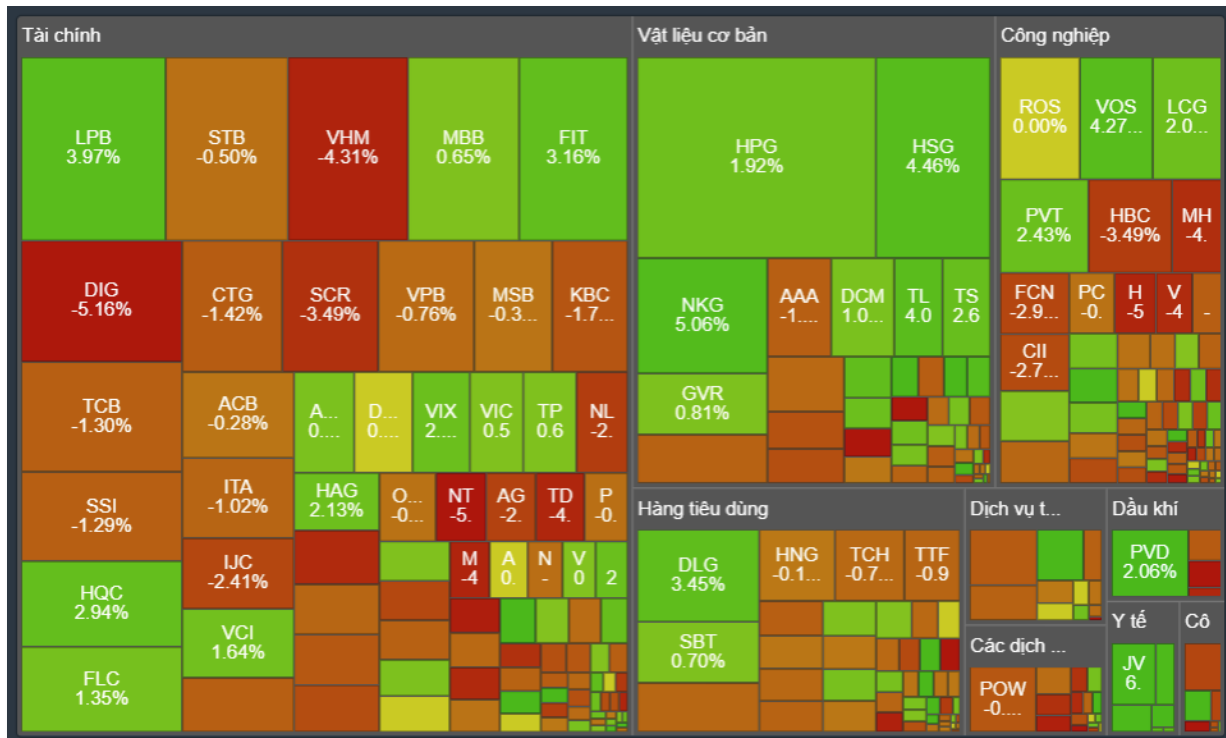
We maintain the price outlook of VHM stock as **POSITIVE** and Investors can take advantage of these corrections to **BUY** this stock for long-term investments (above 6 months), with the target price still at 130.

Come back with the latest updates and forecasts about the stock market in the coming trading sessions

It is possible that there will still be a few more corrections and red prices in the coming sessions. As long as the 1325 point level of VNINDEX has not been broken, the UPTREND of the market will still be preserved.

The market will soon regain its further upward momentum as the general trend is still **RECOVERY and BULLISH**.

The milestone of **1400 points** and **1425 points** are still the next targets of VNINDEX.



(Source: HOSE, FireAnt)

Futures Market:

VN30F2108	1,493.0	-10/-0.67	211,534
VN30F2109	1,492.1	-5.90/-0.39	4,677
VN30F2112	1,490.2	-8.80/-0.59	58
VN30F2203	1,490.9	0.70/0.05	22
17/08/2021			

(Source: Vietstock)

opened in positive green. After the ATO session, the VN30 made a gain gap and surpassed the peak of the previous week. Buyers dominated at the beginning of the session with 18 gainers in the VN30 group and only 10 losers. The gain margin was quite modest as the gainers only inched slightly above the reference. This gain was narrowed right in the morning, causing the VN30 index to gradually decrease to reference. At the end of the morning session, the width in the VN30 basket suddenly reversed when there were 21 losers and 9 gainers. In the afternoon session, although there was a slight increase at the beginning of the session, the sellers still dominated, causing the VN30 index to sometimes drop more than 12 points compared to reference. The buying force only returned slightly in the second half of the afternoon session, helping VN30 to somewhat narrow the previous drop. At the end of the session, there were 22 losers in the VN30 group, the VN30 index fell 0.44% to the threshold of 1494.12.

F1M contract after creating a slight increase gap and surpassing the peak of last week, was also being sold strongly throughout the session. F1M contract session closed at 1493, 10 points lower than the reference

The liquidity of F1M today increased again with more than 211 thousand contracts matched in the session, still 46 thousand contracts lower than the average liquidity of the previous 20 sessions. In which, foreign investors were net sellers with the value of 179.29 billion.

At the end of the session, the basis of the F1M contract with VN30 reached -1.12 points. This shows that investors are quite pessimistic with the prospect of VN30 in the short term.

We assess that VN30 is in the process of recovering and accumulating in the short term. With the F1M derivatives contract expiring this week. VN30's index is likely to continue to accumulate and move sideways in the price range of 1480-1500 in the coming sessions.

Therefore, the F1M contract will also be traded more cautiously in the coming sessions and may fluctuate less in the 1485-1510 price range with reduced liquidity. The nearest support to preserve the mid-term uptrend of F1M contract is at 1460-1470 zone.



VN30F1M intraday. (Source: FireAnt)

STOCKS NEWS

ENTERPRISE

1. MSN: Another Korean PE fund announced to invest 200 million USD in Masan.

- Today KedGlobal reported that Masan Group, a leading multi-industry business group in Vietnam from food, consumer goods to financial services, will raise US\$200 million from the Korean private equity fund Korea Investment Private Equity. This deal will make Korea's PE fund one of the foreign investors investing in Masan alongside the National Pension Service (NPS) pension fund from the Korean Government, SK Group and IMM Investment Corp.
- Korea Investment PE recently decided to join Masan as a third party and hold a 2-3% stake, the Seoul Economic Daily reported on Monday. This is the second investment of Korea Investment PE in Vietnam, the first deal is pouring capital of 300 million USD into Vingroup and IMM in 2019.
- Korea Investment PE is one of the investment funds under Korea Investment Holdings..

2. TNG: July's after-tax profit reached 29.5 billion dong, controlling the disease could reach 6,000 billion dong in revenue in 2021

- TNG Investment and Trading Joint Stock Company (code TNG) announced its financial statements in July. Accordingly, the company achieved revenue of 595 billion dong, profit after tax reached 29.5 billion dong, equal to approximately same period last year. This period's gross

profit margin reached 14.1%, up from 13.5% in the same period last year, showing that the Company's business performance is improving.

- The factor that is of interest to exporters today is how freight charges affect the cost of sales of the business. According to TNG's financial report, selling expenses in July reached 9 billion dong, down 3.8 billion dong compared to the same period last year. This shows that air freight rates affect TNG because the Company mainly delivers FOB and brands actively hire ships and bear the freight..

3. BMP: Binh Minh Plastics, the first time loss, the operation maintains 15-20%

- The company lost 3.7 billion dong in July, the first time in its history.
- The company only maintains operations 15-20% compared to normal in July and the first half of August.
- Output and revenue in August continued to decrease deeply compared to the same period last year and compared with the monthly plan..

MACRO, FINANCIAL AND CURRENCY

1. Seafood industry will suffer heavy losses if it loses the EU market

- Vietnam's seafood industry was yellow carded by the European Commission (EC) at the end of 2017 due to insufficient efforts to combat illegal, unreported and unregulated (IUU) fishing. This caused the industry's export turnover to the EU to drop sharply
- "The yellow card has dragged the EU from the 2nd position to the 4th position in the seafood import markets of Vietnam, after the US, Japan and China since 2019," Vasep said.
- If a red card is issued by the EC, the most immediate and direct impact on Vietnamese seafood will be the EC's trade ban. At that time, it is estimated that this industry will lose about 480 million USD/year, of which the loss from exploited seafood is about 387 million USD/year.
- But the loss doesn't stop there. The indirect impacts on aquaculture are caused by the loss of reputation, the increasing burden of customs control and the failure to take advantage of the preferential tariffs of the EU-Vietnam Free Trade Agreement (EU). EVFTA).
- Dr. Nguyen Tien Thong (Copenhagen Business School, Denmark), Vasep's consultant, said: "The aquaculture industry may lose about \$93 million due to indirect impacts. In the medium term, if the ban lasts for 2-3 years, it may cause disruption to Vietnam's seafood exports, in which fishing will be reduced by at least 30% in terms of output..

2. In a rush of export orders, the furniture business "cannot" due to lack of labor

- Currently, the order contracts are rushing to "fly back" to Vietnam, but the furniture manufacturing and exporting enterprises are "sitting on fire" because 65% of the workers in the industry have to quit due to the impact. of the Covid-19 pandemic...
- Previously, the United States mainly imported bedroom furniture from China, but by this time, Vietnam has surpassed China, becoming the No. 1 supplier of bedroom furniture for the United States. Ky.
- According to VIFOREST's report, out of 265 wood processing enterprises in the southern key region (including Ho Chi Minh City, Dong Nai, Binh Duong, Tay Ninh), currently only 141 enterprises maintain operations with a large number of enterprises. workers are working about 30,700 workers out of a total of 119,300 employees before the implementation of social distancing, that is, three-quarters of the number of workers in these businesses had to quit..

3. Research and propose a 50% reduction in registration fees for domestic cars in August

- The Government Office has just issued Document No. 5586/VPCP-KTTH conveying the opinion of Deputy Prime Minister Le Minh Khai about the proposal of Thanh Cong Motor Vietnam Joint Stock Company to re-apply the regulation of 50% reduction on registration fee collection for domestically manufactured and assembled cars.
- The Deputy Prime Minister requested the Ministry of Finance to assume the prime responsibility for, and coordinate with relevant ministries, agencies, associations and business community in studying the recommendations of Thanh Cong Motor Vietnam Company, evaluating and carefully calculating them. impact, on that basis, propose a timely solution to remove difficulties for the domestic automobile manufacturing and assembly industry in the context of the COVID-19 epidemic, reporting to the Prime Minister in August 2021.
- Recently, in May, the Vietnam Automobile Manufacturers Association (VAMA) also proposed a number of additional support policies for businesses facing difficulties due to the Covid-19 pandemic. In which, VAMA has proposed to the Ministry of Finance to consider reducing the registration fee by 50% for newly registered vehicles to remove difficulties for the automobile market. However, the Ministry of Finance rejected this proposal on the grounds that this solution was "not suitable for the current context".

BUY, SELL, ISSUED DIVIDENDS

1. DIG: DIC Corp, Major shareholder continues to sell more than 6.21 million shares

- Tianjin Development Investment Joint Stock Company has just sold more than 6.21 million DIG shares on 12/8. After the transaction, the above shareholder reduced his ownership in DIG from 18.34% of charter capital, equivalent to more than 75.18 million shares, to 16.83%, equivalent to 68.97 million shares.
- Earlier on August 10, this shareholder also sold more than 5.52 million DIG shares.
- In the opposite direction, from July 12 to August 10, Mr. Nguyen Hung Cuong, Vice Chairman of the Board of Directors of DIG bought more than 3 million shares of DIG to increase the ownership ratio from 8.71% to 9.45. %, approximately 39 million shares. Previously, Mr. Cuong registered to buy 5 million shares, but only bought 61% of the total registered volume because the price was not suitable.

2. GVR: Vietnam Rubber Industry Group, Leader registered to sell when the stock has just increased sharply

- Accordingly, Mr. Pham Van Thanh, Member of the Board of Directors, registered to sell 71,600 shares to reduce his ownership from 271,600 shares to 200,000 shares, the transaction is expected to take place from August 19 to September 17.

Watchlist

Ticker	Sector	Foreign Investor Room	Market Cap (bil.)	Current Price	Target Price	Est Profit Target (%)	Forward dividend yield	Forecast & Recomm.	P/E	P/B	P/E 2021 (forward)
ASM	Aquaculture	47.8%	3,987	15.4	20	30%	3.2%	BUY	7.84	0.63	6.6
CNG	Natural Gas Distribution	44.0%	757	28.05	29	3%	5.3%	Positive	12.48	1.31	12.6
CTG	Depository Credit Intermediation	4.9%	128,830	34.6	56	62%	0.0%	BUY	11.28	2.19	8.6
DCM	Chemical - Pharmaceutical	46.8%	12,547	23.7	18	-24%	4.2%	SELL	14.50	1.65	17.9
FPT	Software Publishers	0.0%	85,121	93.8	110	17%	2.1%	Positive	17.96	3.56	21.8
FRT	Electronics and Appliance Stores	34.8%	3,428	43.4	39.0	-10%	2.3%	Negative	130.00	1.99	17.1
GAS	Natural Gas Distribution	46.9%	176,849	92.4	101	9%	4.3%	Positive	24.39	3.58	14.7
GMD	Support Activities for Water Transportation	7.9%	14,526	48.2	50	4%	3.1%	Positive	29.22	1.99	24.2
HPG	Primary Metal Manufacturing	22.6%	225,439	50.4	60	19%	1.0%	Positive	9.25	2.54	8.1
MSN	Manufacturing	67.1%	156,421	132.5	150	13%	0.8%	Positive	83.20	11.82	52.1
MWG	Electronics and Appliance Stores	0.0%	80,776	169.9	160	-6%	0.9%	Negative	16.28	3.97	18.4
NT2	Electric Power Generation	34.2%	5,513	19.15	19	-1%	7.8%	Negative	10.72	1.47	11.0
PLX	Merchant Wholesalers, Nondurable Goods	2.8%	66,764	51.6	65	26%	5.8%	BUY	19.76	2.87	13.4
POW	Electric Power Generation	46.0%	26,580	11.35	12	6%	4.4%	Positive	12.65	0.91	12.7
REE	Building Equipment Contractors	0.0%	17,492	56.6	58	2%	0.0%	Positive	9.82	1.40	9.2
TCB	Depository Credit Intermediation	100.0%	186,811	53.3	57	7%	0.0%	Positive	12.58	2.29	12.5
TCH	Real Estate Development	37.2%	7,604	19.05	24	26%	5.2%	BUY	9.14	0.94	9.5
TDM	Water Supply and Irrigation Systems	43.7%	2,925	29.25	35	20%	4.1%	Positive	10.65	1.63	11.7
VEA	Manufacturing	43.3%	58,600	44.1	45	2%	10.2%	Positive	11.34	2.58	8.4
VHM	Real Estate Development	26.2%	371,796	111	145	31%	0.9%	BUY	14.01	3.92	12.4
VIC	Manufacturing	22.6%	334,522	98.9	101	2%	0.0%	Positive	58.35	3.37	66.9
VJC	Air Transportation	11.8%	63,531	117.3	80	-32%	0.0%	SELL	51.20	4.14	635.3
VND	Securities/ Finance	30.5%	22,610	52.7	60	14%	1.9%	Positive	16.12	2.05	17.4
VNM	Food Manufacturing	45.2%	186,633	89.3	80	-10%	4.5%	Negative	17.03	5.66	17.0
VNR	Insurance Carriers	21.1%	2,936	22.4	35	56%	5.4%	BUY	9.45	1.16	8.4

Source: AIS's Research, Corporate Auditing Financial Statements, FireAnt, Bloomberg, FiinPro

FORECAST & RECOMMENDATION:

- We recommend BUY when the expected return is above 20%;
- We rate the stock's price outlook as POSITIVE when the expected return is from 0% - 20%;
- We rate the stock's price outlook as NEGATIVE when the expected return is from 0% to -20%;
- We recommend SELL when the expected return is below -20%;

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